

**Profit & Loss [With Year to Date]**

January 2018 To March 2018

	Selected Period	% of Sales	Year to Date	% of YTD Sales
<b>Income</b>				
<b>Bar Income</b>				
Bar Trading Sales	\$211,957.03	41.7%	\$211,957.03	41.7%
Members Discounts	\$3,375.85	0.7%	\$3,375.85	0.7%
Bar Unders & Overs	-\$322.95	(0.1)%	-\$322.95	(0.1)%
<b>Restaurant Income</b>				
Restaurant Sales	\$114,738.04	22.6%	\$114,738.04	22.6%
<b>Total Bar Income</b>	<b>\$329,747.97</b>	<b>64.9%</b>	<b>\$329,747.97</b>	<b>64.9%</b>
<b>Keno Income</b>				
Keno Commission	\$10,150.90	2.0%	\$10,150.90	2.0%
<b>Total Keno Income</b>	<b>\$10,150.90</b>	<b>2.0%</b>	<b>\$10,150.90</b>	<b>2.0%</b>
<b>Tab Income</b>				
Tab Commission	\$941.65	0.2%	\$941.65	0.2%
<b>Total Tab Income</b>	<b>\$941.65</b>	<b>0.2%</b>	<b>\$941.65</b>	<b>0.2%</b>
<b>Poker Machines</b>				
Poker M/C Net Takings	\$124,926.18	24.6%	\$124,926.18	24.6%
<b>Total Poker Machines</b>	<b>\$124,926.18</b>	<b>24.6%</b>	<b>\$124,926.18</b>	<b>24.6%</b>
<b>Raffles Income</b>				
Raffles - Wednesday	\$5,239.09	1.0%	\$5,239.09	1.0%
Raffles - Friday	\$11,115.44	2.2%	\$11,115.44	2.2%
Raffles - Saturdays	\$7,777.30	1.5%	\$7,777.30	1.5%
Raffles - Sunday	\$7,326.63	1.4%	\$7,326.63	1.4%
Raffles - Schooner Draw	\$1,700.00	0.3%	\$1,700.00	0.3%
<b>Total Raffles Income</b>	<b>\$33,158.46</b>	<b>6.5%</b>	<b>\$33,158.46</b>	<b>6.5%</b>
<b>Function Income</b>				
Bus Hire Income	\$2,770.90	0.5%	\$2,770.90	0.5%
Special Events	\$731.82	0.1%	\$731.82	0.1%
<b>Catering Income</b>				
Catering Rent	\$883.33	0.2%	\$883.33	0.2%
5 Year Membership	\$2,695.44	0.5%	\$2,695.44	0.5%
1 Year Membership	\$2,055.57	0.4%	\$2,055.57	0.4%
<b>Total Income</b>	<b>\$508,062.22</b>	<b>100.0%</b>	<b>\$508,062.22</b>	<b>100.0%</b>
<b>Cost Of Sales</b>				
Bar Purchases Liquor	\$86,373.21	17.0%	\$86,373.21	17.0%
Bar purchases freight	\$1,332.86	0.3%	\$1,332.86	0.3%
Bar Purchases Other	\$1,463.94	0.3%	\$1,463.94	0.3%
Restaurant - Meat	\$16,382.29	3.2%	\$16,382.29	3.2%
Restaurant - Seafood	\$9,505.84	1.9%	\$9,505.84	1.9%
Restaurant - Fruit & Veg	\$4,816.43	0.9%	\$4,816.43	0.9%
Restaurant - Mixed goods	\$21,675.42	4.3%	\$21,675.42	4.3%
Restaurant - Sundries	\$544.12	0.1%	\$544.12	0.1%
Stock Movement Bar	\$7,814.57	1.5%	\$7,814.57	1.5%
Stock Movement restaurant	-\$3,991.01	(0.8)%	-\$3,991.01	(0.8)%
<b>Total Cost Of Sales</b>	<b>\$145,917.67</b>	<b>28.7%</b>	<b>\$145,917.67</b>	<b>28.7%</b>
<b>Gross Profit</b>	<b>\$362,144.55</b>	<b>71.3%</b>	<b>\$362,144.55</b>	<b>71.3%</b>
<b>Expenses</b>				
<b>Expenses</b>				
Accounting& Audit	\$6,000.00	1.2%	\$6,000.00	1.2%
Advertising & Marketing	\$1,127.03	0.2%	\$1,127.03	0.2%

This report includes Year-End Adjustments.

**Profit & Loss [With Year to Date]**

January 2018 To March 2018

	Selected Period	% of Sales	Year to Date	% of YTD Sales
Merchant Fees	\$439.55	0.1%	\$439.55	0.1%
Bank Fees	\$6.92	0.0%	\$6.92	0.0%
Cleaning Contractor	\$12,600.00	2.5%	\$12,600.00	2.5%
Cleaning Materials	\$4,384.19	0.9%	\$4,384.19	0.9%
Rubbish Removal	\$2,207.29	0.4%	\$2,207.29	0.4%
Computer Maintenance	\$640.00	0.1%	\$640.00	0.1%
Computer Support	\$335.92	0.1%	\$335.92	0.1%
Subscriptions Clubs NSW	\$1,190.52	0.2%	\$1,190.52	0.2%
Licence Fee's & Subs	\$1,133.36	0.2%	\$1,133.36	0.2%
Council Rates	\$6,600.00	1.3%	\$6,600.00	1.3%
Insurance	\$7,921.68	1.6%	\$7,921.68	1.6%
Interest - Loans	\$7,037.22	1.4%	\$7,037.22	1.4%
Water Rates	\$1,915.43	0.4%	\$1,915.43	0.4%
Gas and Electricity	\$13,200.74	2.6%	\$13,200.74	2.6%
Telephone Expenses	\$1,655.37	0.3%	\$1,655.37	0.3%
Leasing	\$1,138.88	0.2%	\$1,138.88	0.2%
Printing, Postage, Stationary	\$3,466.23	0.7%	\$3,466.23	0.7%
Security Cost	\$3,493.22	0.7%	\$3,493.22	0.7%
Rent	\$14,011.23	2.8%	\$14,011.23	2.8%
Rent - Jetty Crown Lands	\$1,700.00	0.3%	\$1,700.00	0.3%
<b>Total Expenses</b>	<b>\$92,204.78</b>	<b>18.1%</b>	<b>\$92,204.78</b>	<b>18.1%</b>
<b>Payroll Expenses</b>				
Staff Training Expenses	\$115.50	0.0%	\$115.50	0.0%
Staff Uniforms	\$1,084.00	0.2%	\$1,084.00	0.2%
Wages - Admin	\$16,711.85	3.3%	\$16,711.85	3.3%
Wages - Bar	\$60,154.33	11.8%	\$60,154.33	11.8%
Wages - Restaurant	\$71,073.62	14.0%	\$71,073.62	14.0%
Wages - Courtesy Bus	\$8,835.65	1.7%	\$8,835.65	1.7%
Wages - Maintenance	\$467.04	0.1%	\$467.04	0.1%
Superannuation - Admin	\$1,629.27	0.3%	\$1,629.27	0.3%
Superannuation - Bar	\$6,755.73	1.3%	\$6,755.73	1.3%
Superannuation - Restaurant	\$5,602.16	1.1%	\$5,602.16	1.1%
Superannuation - Courtesy Bus	\$438.52	0.1%	\$438.52	0.1%
Superannuation - Maintenance	\$518.20	0.1%	\$518.20	0.1%
Other Payroll Expenses	\$322.93	0.1%	\$322.93	0.1%
Work Cover Premiums	\$2,171.10	0.4%	\$2,171.10	0.4%
<b>Total Payroll Expenses</b>	<b>\$175,879.90</b>	<b>34.6%</b>	<b>\$175,879.90</b>	<b>34.6%</b>
<b>Motor Vehicle Expenses</b>				
Bus Fuel/Oil	\$1,147.41	0.2%	\$1,147.41	0.2%
<b>Total Motor Vehicle Expenses</b>	<b>\$1,147.41</b>	<b>0.2%</b>	<b>\$1,147.41</b>	<b>0.2%</b>
<b>Bar</b>				
Bar- Repairs & Maintenance	\$979.55	0.2%	\$979.55	0.2%
Bar - Sundries	\$982.00	0.2%	\$982.00	0.2%
POS - Support	\$3,883.20	0.8%	\$3,883.20	0.8%
<b>Total Bar</b>	<b>\$5,844.75</b>	<b>1.2%</b>	<b>\$5,844.75</b>	<b>1.2%</b>
<b>Keno</b>				
Keno - Repairs and Maintenance	\$558.84	0.1%	\$558.84	0.1%
Keno Stationary	\$150.96	0.0%	\$150.96	0.0%
<b>Total Keno</b>	<b>\$709.80</b>	<b>0.1%</b>	<b>\$709.80</b>	<b>0.1%</b>
<b>Buildings and Grounds</b>				
Electrical R & M	\$730.00	0.1%	\$730.00	0.1%

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## Profit & Loss [With Year to Date]

January 2018 To March 2018

	Selected Period	% of Sales	Year to Date	% of YTD Sales
Repairs & Maintenance	\$2,945.96	0.6%	\$2,945.96	0.6%
Air Conditioning	\$1,192.41	0.2%	\$1,192.41	0.2%
<b>Total Buildings and Grounds</b>	<b>\$4,868.37</b>	<b>1.0%</b>	<b>\$4,868.37</b>	<b>1.0%</b>
Catering Expenses				
Grease Trap	\$567.00	0.1%	\$567.00	0.1%
Requisites & Replacements	-\$2.86	0.0%	-\$2.86	0.0%
Repairs and Maintenance	\$3,878.51	0.8%	\$3,878.51	0.8%
Gas Restaurant	\$2,959.66	0.6%	\$2,959.66	0.6%
<b>Total Catering Expenses</b>	<b>\$7,402.31</b>	<b>1.5%</b>	<b>\$7,402.31</b>	<b>1.5%</b>
Functions Expenses				
Special Events	\$2,948.64	0.6%	\$2,948.64	0.6%
Entertainment	\$6,400.00	1.3%	\$6,400.00	1.3%
<b>Total Functions Expenses</b>	<b>\$9,348.64</b>	<b>1.8%</b>	<b>\$9,348.64</b>	<b>1.8%</b>
Members Benefits				
Fox Sports	\$4,221.93	0.8%	\$4,221.93	0.8%
Members Loyalty Points	-\$414.38	(0.1)%	-\$414.38	(0.1)%
E-Purse	\$9.27	0.0%	\$9.27	0.0%
Members Benefits	\$2,288.26	0.5%	\$2,288.26	0.5%
Members Poker	\$2,500.00	0.5%	\$2,500.00	0.5%
Birthday Vouchers	\$134.00	0.0%	\$134.00	0.0%
Trivia Expenses	\$2,510.00	0.5%	\$2,510.00	0.5%
Kid Zone	\$344.55	0.1%	\$344.55	0.1%
<b>Total Members Benefits</b>	<b>\$11,593.63</b>	<b>2.3%</b>	<b>\$11,593.63</b>	<b>2.3%</b>
Poker Machines				
Ebet Software Support	\$1,337.64	0.3%	\$1,337.64	0.3%
Poker Machine Licence & Fee	\$1,676.49	0.3%	\$1,676.49	0.3%
Central Monitoring Systems	\$3,848.88	0.8%	\$3,848.88	0.8%
Repairs & Maintenance	\$3,453.49	0.7%	\$3,453.49	0.7%
<b>Total Poker Machines</b>	<b>\$10,316.50</b>	<b>2.0%</b>	<b>\$10,316.50</b>	<b>2.0%</b>
Raffles				
Raffle - Monday Free	\$1,810.00	0.4%	\$1,810.00	0.4%
Raffle - Wednesday Free	\$1,950.00	0.4%	\$1,950.00	0.4%
Raffle - Wednesday Night	\$5,090.00	1.0%	\$5,090.00	1.0%
Raffle - Friday Night	\$10,994.00	2.2%	\$10,994.00	2.2%
Raffle - Saturday	\$6,109.00	1.2%	\$6,109.00	1.2%
Raffle - Sunday	\$6,109.00	1.2%	\$6,109.00	1.2%
Raffle - Theme	\$129.05	0.0%	\$129.05	0.0%
Raffles - Schooner Draw	\$1,560.00	0.3%	\$1,560.00	0.3%
<b>Total Raffles</b>	<b>\$33,751.05</b>	<b>6.6%</b>	<b>\$33,751.05</b>	<b>6.6%</b>
<b>Total Expenses</b>	<b>\$353,067.14</b>	<b>69.5%</b>	<b>\$353,067.14</b>	<b>69.5%</b>
<b>Operating Profit</b>	<b>\$9,077.41</b>	<b>1.8%</b>	<b>\$9,077.41</b>	<b>1.8%</b>
Other Income				
Interest Income	\$31.05	0.0%	\$31.05	0.0%
Mortality	\$8.00	0.0%	\$8.00	0.0%
Commissions	\$5,482.23	1.1%	\$5,482.23	1.1%
<b>Total Other Income</b>	<b>\$5,521.28</b>	<b>1.1%</b>	<b>\$5,521.28</b>	<b>1.1%</b>
Other Expenses				
Sundry Expenses	\$2,165.73	0.4%	\$2,165.73	0.4%
Firework's Expenses	\$15,798.00	3.1%	\$15,798.00	3.1%

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## Profit & Loss [With Year to Date]

January 2018 To March 2018

	Selected Period	% of Sales	Year to Date	% of YTD Sales
Depreciation	\$32,861.22	6.5%	\$32,861.22	6.5%
Total Other Expenses	\$50,824.95	10.0%	\$50,824.95	10.0%
Net Profit/(Loss)	-\$36,226.26	(7.1)%	-\$36,226.26	(7.1)%

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